

**Services:**  
Statistical  
Programming

**Geography:**  
Europe

**Study Type:**  
FSP

**Client:**  
Top 10 Pharma

## PROJECT TITLE:

“Long-term Partnership: Functional Service Provider of Statistics and Statistical Programming to Large Pharma company”

### Objective

Sponsor needed a scalable, flexible model to outsource statistical and programming support, from protocol to publication.

### Outcomes:

#### Staffing a committed team of managers & experts

(the mindset is as important as the expertise)

**Training the team on FSP environment** & sponsor processes  
(knowing the rules is key)

#### Building a tailor-made governance model

(ensuring transparency / quality / flexibility)

Excelya provided **training, HR, strong line management, consistent high value delivery of work.**

### Project Scope:

#### Dedicated team of 15 FTEs:

- Statisticians
- Stats Programmers and Analysts
- Sponsor Champions (Excelya subject matter experts)
- Over 45 trained staff and contributors

#### Average team member experience:

13 years avg experience per team members

Relationship with client  
**>30 years**

FSP provider  
**since 2004**

**Almost 0% turnover in FSP team for past 10 years**

### KPIs

Cluster efficient/process savings

Depth of resources: geographical scope

Depth of resources: therapeutic expertise

### Results Achieved

At least 10%

100% match with sponsor needs for geography

100% match with sponsor needs for therapeutic areas